

History Has Shown The Advantage Of True Diversification



Returns of asset classes					
Year	Stocks	Bonds	Gold	Average	
1995	-23%	3%	14%	-2%	
1996	-1%	13%	-3%	3%	
1997	20%	24%	-14%	10%	
1998	-18%	8%	8%	0%	
1999	67%	16%	2%	29%	
2000	-15%	13%	1%	0%	
2001	-16%	25%	6%	5%	
2002	3%	23%	24%	17%	
2003	72%	12%	13%	33%	
2004	11%	-1%	1%	3%	
2005	36%	6%	22%	22%	
2006	40%	6%	21%	22%	
2007	55%	7%	17%	26%	
2008	-52%	27%	31%	2%	
2009	76%	-6%	19%	30%	
2010	18%	6%	24%	16%	
2011	-25%	6%	31%	4%	

- The best and worst performer changes year by year, but 2 out of 3 are positive in most years
- Average returns turned negative only once in 17 years
- Even a 52% fall in stocks in 2008 was balanced by gains in bonds and gold

Positive average returns in 16 out of 17 years

Data is historical. Past performance may or may not be sustained in future. Stocks: S&P CNX Nifty, Bonds: I-Sec Sovereign Bond Index; Source of data: Bloomberg



Predictability of returns: Rolling 3-year returns (1995-2011)





This is historical data. High, Low and Average Rolling 3-Year returns are for the period 31 Dec 1994 to 31 Dec 2011. Returns are compounded annualised. Past performance may or may not be sustained in the future. Stocks are represented by the S&P CNX Nifty and Bonds by the I-Sec Sovereign Bond Index. Triple Asset comprises of Stocks, Bonds and Gold weighted equally and rebalanced monthly. Triple Asset is a simulated portfolio. Source of data: Bloomberg & ACEMF.



Rebalancing, the asset allocation secret that no one talks about

AXIS TRIPLE ADVANTAGE FUND GOLD | EQUITY | FIXED INCOME



This is historical data for the period 31 Dec 1994 to 30 November 2012 and is rebased to 100. Past performance may or may not be sustained in the future. Stocks are represented by the S&P CNX Nifty and Bonds by the I-Sec Sovereign Bond Index. Triple Asset comprises of Stocks, Bonds and Gold weighted equally and rebalanced monthly. Triple Asset is a simulated portfolio. Source of data: Bloomberg.

Rebalancing replicates the maxim of "buy low, sell high"



Rebalancing is done by selling the asset which has outperformed and buying the asset which has underperformed

	Value of ₹ 100 invested in 30 Nov 2012
Equity	₹497
Bonds	₹630
Gold	₹ 785
Average (no rebalancing)	₹638
Triple Asset (with rebalancing)	₹758

Rebalancing has delivered 19% higher return.

The excess return of ₹ 120 is larger than the initial ₹ 100 invested

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Equities are powerful, but volatile in nature



Date	CO D CNIV Nifer Lovel	₹ 100,000 invested at the start, value as on		
Date	S&P CNX Nifty Level	Stock (₹)	Triple Asset (₹)	
23rd Dec 1994	1182	100,000	100,000	
11th Feb 2000	1756	148,527	155,482	
21st Sep 2001	854	72,250	134,831	
1st Jan 2004	1912	161,743	227,333	
1st Jan 2008	6144	519,703	440,194	
31st Mar 2009	3021	255,519	427,311	
5th Nov 2010	6312	533,922	624,985	
30th Dec 2011	4624	391,134	647,705	
29th June 2012	5279	446,502	705,007	

This is historical data for the period Dec 1994 to Jun 2012. Past performance may or may not be sustained in the future. Stocks are represented by the S&P CNX Nifty and Bonds by the I-Sec Sovereign Bond Index. Triple Asset comprises of Stocks, Bonds and Gold weighted equally and rebalanced monthly. Triple Asset is a simulated portfolio. Source of data: Bloomberg.



Reducing the fall aids in higher gains over time



An equity oriented blended portfolio is mainly correlated with equity markets



By minimizing the fall, the triple asset portfolio reduces the amount of gain required to make up for the fall

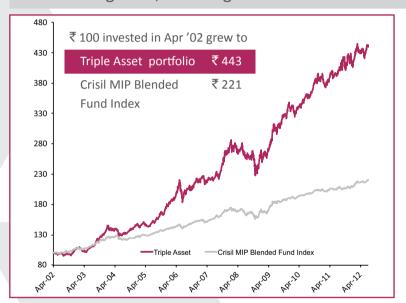
This is historical data for the period 1 Apr 2002 to 29 Jun 2012 and is rebased to 100. Past performance may or may not be sustained in the future. Stocks are represented by the S&P CNX Nifty and Bonds by the I-Sec Sovereign Bond Index. Triple Asset comprises of Stocks, Bonds and Gold weighted equally and rebalanced monthly. Triple Asset is a simulated portfolio. Crisil Balanced Index is a combined index consisting of 65% Equity & 35% Debt. Source of data: Bloomberg, AMFI



Diversification through 2 or 3 asset classes?



A portfolio with 2 asset classes viz., stocks & bonds is beneficial in the short term In the long term, investing in all 3 asset classes will give the benefit of true diversification



2 year return (CAGR)			
Period	Crisil MIP Blended Fund Index	Triple Asset	
Dec 2002 - Dec 2004	9%	17%	
Dec 2003 - Dec 2005	6%	13%	
Dec 2004 - Dec 2006	9%	22%	
Dec 2005 - Dec 2007	11%	24%	
Dec 2006 - Dec 2008	5%	10%	
Dec 2007 - Dec 2009	5%	11%	
Dec 2008 - Dec 2010	10%	22%	
Dec 2009 - Dec 2011	4%	10%	

This is historical data for the period 1 Apr 2002 to 29 Jun 2012 and is rebased to 100. Past performance may or may not be sustained in the future. Stocks are represented by the S&P CNX Nifty and Bonds by the I-Sec Sovereign Bond Index. Triple Asset comprises of Stocks, Bonds and Gold weighted equally and rebalanced monthly. Triple Asset is a simulated portfolio Crisil MIP Blended Fund Index is a combined index consisting of 15% Equity & 85% Debt. Source of data: Bloomberg, AMFI



Bonds preserve capital, but create limited wealth



Paried	3 year AAA	Rs. 100,000 invested at the start, value after 3 years		
Period	Corporate Bond Rate	Bond (₹)	Triple Asset (₹)	
Jan 2002 - Dec 2004	8.49%	127,694	159,777	
Jan 2003 to Dec 2005	5.87%	118,664	165,912	
Jan 2004 to Dec 2006	5.25%	116,591	154,403	
Jan 2005 to Dec 2007	6.70%	121,470	186,798	
Jan 2006 to Dec 2008	7.31%	123,584	147,903	
Jan 2007 to Dec 2009	8.80%	128,791	153,771	
Jan 2008 to Dec 2010	8.96%	129,369	142,735	
Jan 2009 to Dec 2011	8.70%	128,437	151,477	

This is historical data for the period 1 Jan 2002 to 31 Dec 2011. Past performance may or may not be sustained in the future. Triple Asset comprises of Stocks, Bonds and Gold weighted equally and rebalanced monthly. In the Triple Asset, stocks are represented by the S&P CNX Nifty and bonds by the I-Sec Sovereign Bond Index. Triple Asset is a simulated portfolio. Source of data: Bloomberg.



Axis Triple Advantage Fund – Growth through diversification



Seeks to help investors take advantage of the benefits of diversification by investing in a mix of three asset classes viz., equity, bonds and gold.

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30 - 40%

Long Term Growth Most volatile 30-40% allocation

Bottom-up stock selection Strong and sustainable growth companies

Bonds

30 - 40%

"Classical" diversification in portfolio Low risk compared to stocks 30-40% allocation

Active interest rate/duration calls Invests across corporate bonds, gilt & money market instruments **High Credit Quality**

Gold

20 - 30%

Hedge against event risks Uncorrelated to other assets 20-30% allocation

Invests in Axis Gold ETF*



Investment Strategy - Equity



Style

Sustainable growth

Discipline

Investment decisions are an output of a logical and disciplined investment process

Fundamentals Based

Investment process utilizes both 'Top down' and 'Bottom up' approaches to identify fundamentally sound companies

Research Driven

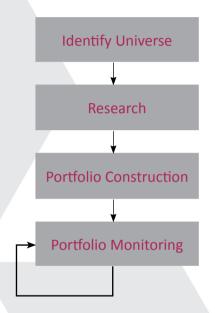
Investment decisions are driven by extensive macroeconomic and company research





The 4 Stage Equity Investment Process





Identify companies with sustainable earnings growth potential, credible management and acceptable liquidity

Analyze fundamentals to assess fair value of stocks in our universe

Portfolio is constructed bottom—up, stock—by-stock while adhering to top-down risk parameters, liquidity profile and volatility targets

Take profit or re-balance portfolio to ensure investment objectives are met. Examine need for hedging against event risks.







We manage interest rates, not credit

Risk management is integral to the investment process

Interest Rates

Interest rate view based on macro-economic analysis

Analysis of market valuation (yields, spreads) in context of macro environment

Credit

We subscribe to the view that in credit risk, it is better to avoid 'losers' than trying to pick 'winners'

Credit analysis of companies to arrive at an "Investment Universe"

Focus on maintaining high credit quality of the portfolio

Interest rate view based on macro-economic analysis



Macro-Economy

- Global & Local Economic **Analysis**
- Growth
- Inflation
- Money Supply & Reserve Money Growth
- Deposit & Credit Growth
- Fiscal Policy
- External account & currency

Valuation

- Real interest rates
- Steepness of yield curves
- Yield spreads
- Global interest rates

Sentiment / Technical

- Total market volumes & activity
- System Liquidity
- Statements from RBI/ Government
- Money flow
- News flow

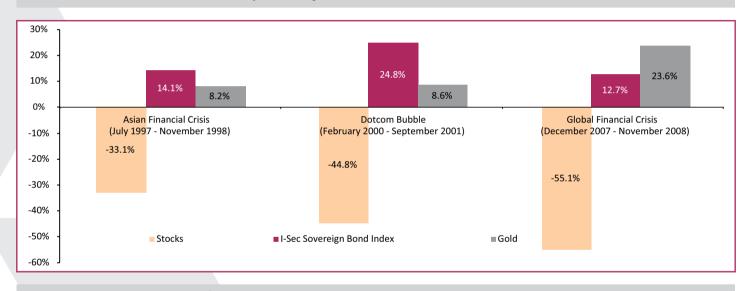
Interest Rate View







Typical balanced portfolio of Equity and Bonds is reasonably diversified under normal market conditions



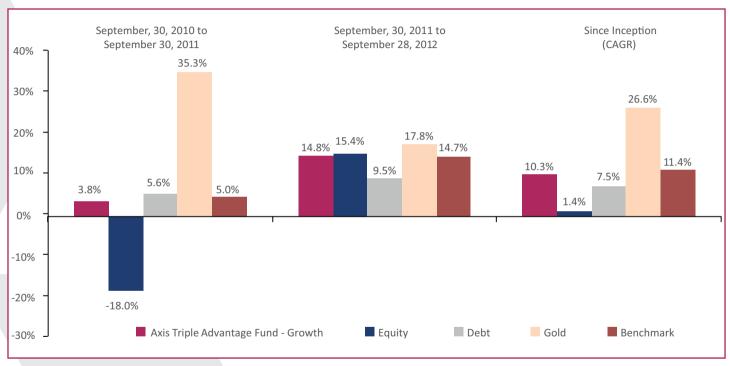
Gold offers its best hedge during strong equity bear markets

This is historical data. Past performance may or may not be sustained in the future. Returns are absolute. Stocks are represented by the S & P CNX Nifty. Source of data: Bloomberg.



Performance as on 28th September 2012





Equity: S&P CNX Nifty, Debt: Crisil Composite Bond Fund Index, Benchmark: 35% of S&P CNX Nifty + 35% of CRISIL Composite Bond Fund Index + 30% INR Price of Gold. Past performance may or may not be sustained in future. Calculations are based on Growth Option NAV. Since inception returns are calculated on Rs. 10 invested at inception. Date of Inception: 23rd August 2010. Sudhanshu Asthana manages 2 schemes & R. Sivakumar manages 5 schemes. Please refer to annexure for performance of all schemes managed by the fund managers.



1	Benefit of diversification across asset classes
2	Lower volatility of returns
3	Disciplined process for portfolio rebalancing
4	Lower transaction cost through portfolio rebalancing process
5	Professional fund management across asset classes

Fund Features



Type of Scheme	An Open Ended Hybrid Fund		
Benchmark	35%-S&P Nifty + 35%-CRISIL Composite Bond Fund Index + 30%-INR Price of Gol		
Fund Manager	Sudhanshu Asthana and R. Sivakumar		
Load Structure	Entry Load: Nil Exit Load: 3% if redeemed/switched out up to 6 months from the date of allotment 2% if redeemed/switched out after 6 months & up to 12 months from the date of allotment 1% if redeemed/switched out after 12 months & up to 24 months from the date of allotment		
Minimum Application Amount (for lump sum applications)	₹ 5,000 in multiples of ₹ 1/- thereafter		
Minimum Additional Purchase Amount	₹ 100 and in multiples of ₹ 1/- thereafter		
Options/ Sub Options Offered	Growth Dividend (Payout & Reinvestment)		
Switch-In/ Sleep in Peace Option (SIP)*/ Systematic Withdrawal Plan (SWP) / Systematic Transfer Plan (STP)	Available		
EasyCall	Available		

^{*}Refers to Systematic Investment Plan.

The scheme was managed by Chandresh Nigam, Sudhanshu Asthana & R.Sivakumar till November 4, 2012. w.e.f. November 5, 2012, the scheme is managed by Sudhanshu Asthana & R. Sivakumar. Sudhanshu Asthana manages 2 schemes & R. Sivakumar manages 5 schemes . Please refer to annexure for performance of all schemes managed by the fund managers.



Annexure

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Annexure for returns of schemes managed by fund manager (as on 28th September, 2012)

	September, 30, 2010 to September 30, 2011 Absolute Return (%)	September, 30, 2011 to September 28, 2012 Absolute Return (%)	Since Inception	Current Value of Investment if Rs. 10,000 was invested on inception date	Date of Inception
	, ,		CAGR (%)	inception date	
		anaged by Sudhanshu Ast			
Axis Triple Advantage Fund - Growth	3.76%	14.85%	10.31%	12,291	
35% of S&P CNX Nifty + 35% of Crisil					
Composite Bond Fund Index + 30% Of INR	5.00%	14.70%	11.42%	12,550	23-Aug-10
Price of Gold (Benchmark)					
S&P CNX Nifty	-18.02%	15.38%	1.36%	10,288	
Additional Benchmark			Not Applicable		
	Fund	s managed by R.Sivakuma	r	•	
Axis Triple Advantage Fund - Growth	3.76%	14.85%	10.31%	12,291	
35% of S&P CNX Nifty + 35% of Crisil Composite Bond Fund Index + 30% Of INR Price of Gold (Benchmark)	5.00%	14.70%	11.42%	12,550	23-Aug-10
S&P CNX Nifty	-18.02%	15.38%	1.36%	10,288	
Additional Benchmark	Not Applicable				
Axis Income Saver - Growth	1.12%	9.27%	6.06%	11,387	16-Jul-10
Crisil MIP Blended Fund Index (Benchmark)	1.90%	10.60%	6.71%	11,540	
Additional Benchmark	Not Applicable				
Axis Dynamic Bond Fund - Growth	-	9.41%	9.33%	11,355	27-Apr-11
Crisil Composite Bond Fund Index (Benchmark)	-	9.50%	8.65%	11,254	
Additional Benchmark			Not Applicable		•

Past performance may or may not be sustained in future. Calculations are based on Growth Option NAV. The above data excludes performance of close ended schemes as their performance is not comparable with other debt schemes & schemes which have not completed a year.



Statutory Details and Risk Factors



Statutory Details: Axis Mutual Fund has been established as a Trust under the Indian Trusts Act, 1882, sponsored by Axis Bank Ltd. (liability restricted to ₹ 1 Lakh). Trustee: Axis Mutual Fund Trustee Ltd.

Investment Manager: Axis Asset Management Co. Ltd. (the AMC)

Risk Factors: Axis Bank Limited is not liable or responsible for any loss or shortfall resulting from the operation of the scheme.

Mutual Fund Investments are subject to market risks, read all scheme related documents carefully.

AXIS MUTUAL FUND HELPS YOU RELAX WITH,



Now transact and get folio details through an ${\sf SMS}$



- Simple website that makes investing really easy
 Invest online without any prior registration
- Invest online without any prior registration
 Complete your investment in less than 7 minut
- Complete your investment in less than 7 minutes
 Track your investments instantly
- Track your investments instantly





Allows you to buy or sell without PINs or Passwords

